



PUBLIC NOTICE REQUEST FOR PROPOSALS

RFP # MCO 2022 (Managed Care Organizations for Puerto Rico's Government Health Plan – Plan Vital)

Pursuant to Act No. 72 of 1993, the Puerto Rico Health Insurance Administration or ASES, requests competitive proposals from interested insurance companies or other approved health organizations that meet the CMS definition of a Managed Care Organization (MCO); to provide services to Enrollees of the Puerto Rico Government Health Plan (GHP) program known as "Plan Vital" through an island-wide at-risk managed care program for all eligible populations including Vieques and Culebra and foster children/domestic violence victims. The expected Go Live date of this Contract is January 1, 2023, with an initial contract term of three years.

The model of service provision is conceptualized as one of Coordinated Care ("Manage Care") in which selected entities will integrate physical and mental health services, assume the risk, and be responsible for establishing a credentialed network of providers to provide the services described in the RFP in all Puerto Rico while ASES transitions to a centralized State created Credentialing Verification Organization (CVO). More information on the Scope of Work (SOW) is available at ASES web page at <https://www.asespr.org/>

At the time of awarding the RFP, the interested entities must be authorized to do business in Puerto Rico by the Commissioner of Insurance, have a current certification from the Single Registry of Professional Service Providers (RUP) of the Puerto Rico General Services Administration (ASG), be registered in the System for Award Management (SAM), and not be disqualified, suspended, proposed for disqualification or declared ineligible for the award of contracts by any federal and state department or agency. Neither the Offeror nor its Material Subcontractors shall own or control nor be owned or controlled by Vital's Enrollment Counselor (Truenorth Corporation) or any of its Subcontractors (Aval Resources, LLC). Likewise, the Offeror and any of its Material Subcontractors shall have no direct or indirect financial interest with the Enrollment Counselor, including any on-going contract or agreement. In case of a conflict of interest, the Offeror shall submit with its Proposal a: (i) Divestiture Action Plan, or (ii) a detailed explanation as to why a conflict of interest is eligible to be waived, and/or a Conflict Avoidance Plan.

As of May 23, 2022, entities interested in obtaining an electronic copy of the RFP Document Package and participate in the process must send a written request by email to GHPRFP2022@asespr.org, signed at least by the Offeror's President, CEO or highest-ranking management official in Puerto Rico, stating its: (a) interest in submitting a Proposal; (b) that it has the necessary legal and financial capacity; and (c) the contact information (name, position, email address and telephone number) of the person authorized to communicate during the process with ASES' Procurement Contact. Upon receipt of the request, ASES will send the bank account information for the corresponding payment of the RFP Document Package, which will have a non-refundable cost of fifteen thousand dollars (\$15,000.00) payable by electronic transfer (ACH) to ASES. THE DEADLINE FOR PAYMENT IS 5:00 PM (AST) ON JUNE 3, 2022. After payment, the interested entity will send to ASES, by email, the evidence of payment provided by the financial institution, which must include: (a) date of payment; (b) amount of the transfer; and (c) name of the interested entity making the payment. Any unresolved deficit in payment, even caused by a transaction fee charged by the financial institution or an intermediary, will preclude the Offeror from submitting a Proposal.

There will be two (2) virtual Mandatory Conferences held through MS Teams on June 14, 2022. The Preproposal Conference will be held at 10:00 AM (AST) and the Actuarial Conference will be held at 1:30 PM (AST). Attendance to both is compulsory. The link will be sent to those entities that acquire the RFP Document Package.

The Offeror must submit, no later than 1:00 PM (AST) on July 15, 2022, a Proposal Bond for \$2,000,000. Proposals will be submitted via a secured electronic document repository no later than 1:00 PM (AST) on July 15, 2022. ASES will only consider the proposals of the entities that: (1) acquired the RFP Documents Package; (2) attended both Mandatory Conferences; and (3) submitted the Proposal Bond, and the Proposal on time. Failure to comply with these requirements will cause the Offeror to be disqualified.

The successful offeror(s) must submit a Performance Bond in the original amount of \$40,000,000 which shall be adjusted after the Open Enrollment process. The adjusted amount shall be equal to 50% of the total Capitation Payment made the month following the end of the Open Enrollment process.

In case of any questions, you may contact Mrs. Martha Vélez, Procurement Contact, at GHPRFP2022@asespr.org.

Edna Y. Marín Ramos, MA
Directora Ejecutiva

ASES reserves the right to cancel or modify this RFP, reject any or all proposals and award contracts that include the most favorable conditions for the Government of Puerto Rico at the sole discretion of ASES. ASES does not discriminate in any way on the basis of age, race, color, sex, birth, veteran status, political or religious ideology, social origin or status, sexual orientation or gender identity, disability or physical or mental impairment.