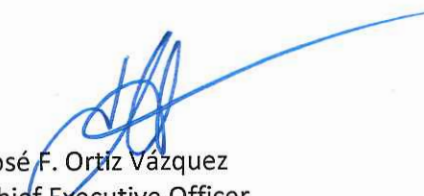


Qualified Respondent: Luma Energy ("LUMA")

Reviewer: _____

Component Weight	Bid Component	Description	Score
50%	Financial and Operational		45.9%
45%	Technical		42.25%
5%	Presentation of Proposal to Partnership Committee		4.5%
TOTAL			92.65%



José F. Ortiz Vázquez
Chief Executive Officer
January 9, 2020

Note: This evaluation was made using T&D Definitive Proposal Scoring – Operational and Financial Assessment, dated January 2020 from FTI Consulting. »



Qualified Respondent: Luma Energy ("LUMA")

Reviewer: _____


José F. Ortiz Vázquez
Chief Executive Officer
January 9, 2020

Component Weight	Bid Component	Scoring Metric	Weight	Description	Score
5%	1.4. Approach to O&M Services	1. Detailed description of all services.	25%		4
		2. Experience of management team.	25%		3
		3. Federal funding experience and plan.	25%		4
		4. Corporate culture.	5%		4
		5. Consortia members.	5%		4
		6. Organizational structure of ManagementCo and ServCo.	10%		4
		7 & 8. Commitment to social welfare of people of PR, use of local resources, approach to include PR entities.	5%		4
Summary for Section 1.4			100%		3.8

(4.75%)



Component Weight	Bid Component	Scoring Metric	Weight	Description	Score
25%	1.5. Front End Transition Plan				
		1. General and Transition Management.	10%		4
		2. T&D Services Milestones.	15%		4
		3. System Remediation Plan Milestones.	15%		3
		4. Customer Service Milestones.	10%		3
		5. Information Technology ("IT") / Operation Technology ("OT") Systems Milestones.	10%		3
		6. Financial Management Milestones.	5%		4
		7. FEMA Funds and Federal Funding Procurement Manual Milestones.	10%		4



Component Weight	Bid Component	Scoring Metric	Weight	Description	Score
25%	1.5. Front End Transition Plan				
		8. Staffing for Front-End Transition Period.	10%		4
		9. Additional Front-End Transition Period Milestones.	10%		4
		10. Asset Acquisition.	2.5%		2
		11. Back-End Transition Plan.	2.5%		4
	Summary for Section 1.5		100%		3.6

(22.5%)

Component Weight	Bid Component	Scoring Metric	Weight	Description	Score
10%	1.6. Operator Recruitment and Staffing Plan				
		1. General.	40%		4
		2. Recruitment and Staffing Plan.	35%		4
		3. Training Plan.	25%		4
Summary for Section 1.6			100%		4

(10%)

Component Weight	Bid Component	Scoring Metric	Weight	Description	Score
5%	1.7. Approach to Performance Metrics				
		1. Views on Indicative Performance Metrics (Annex IX).	10%		4
		2. Key personnel to prepare revised Annex IX during FETP.	10%		4
		3. Approach to suggesting alternative Performance Metrics during FETP.	10%		4
		4. Timeline and milestones for finalization of Performance Metrics, including coordination with PREB.	10%		4
		5. Approach to Incentive Fee.	5%		4
		6. Approach to engaging with regulatory bodies.	10%		4
		7. Views on time periods for and levels of achievement of Performance Metrics.	10%		4
		8. Views on Major Outage Event, Minimum Performance Thresholds and Minimum	10%		4

Component Weight	Bid Component	Scoring Metric	Weight	Description	Score
5%	1.7. Approach to Performance Metrics				
		Performance Level Metrics.			
		9. Assumptions and dependencies that impact risk associated with Performance Metrics.	10%		4
		10. Description of methods, processes, tools, techniques that will be used for performance measurement.	10%		4
		11. Ability and commitment to meeting Performance Metrics.	5%		4
Total for Section 1.7			100%		4
45%					(5%)



Qualified Respondent: Luma Energy

Reviewer: _____

Component Weight	Bid Component	Description	Score
5%	Presentation of Proposal to Partnership Committee		4.5%

Financial Evaluation (50% Total Weighting)



Component	Commentary	PSEG Puerto Rico		Luma Energy	
		Values	Score	Values	Score
Front-End Transition Fee	Proponent-estimated cost of labor and expenses incurred during Front-End Transition	\$45mm	2.5	\$76mm	1.5
NPV of Total Service Fee (Mobilization, Fixed & Incentive)	- Based on Proponent-provided 15-year fee schedule - Luma fee includes the \$60mm Mobilization Fee plus assumed 2% inflation in order to put fee schedule into nominal dollar terms for comparison purposes - Fixed Fee discounted at 6% and Incentive Fee discounted at 10%	\$1,381mm	30	\$60mm \$1,456mm \$1,516mm	27.3
Termination Fee – Operator / (Owner)	- Higher Operator Termination Fee results in higher fee payable to Operator in certain cases of termination (lower is more favorable) - Higher Owner Termination Fee results in higher proceeds to Owner in certain cases of termination (higher is more favorable)	\$125mm / (\$0mm)	2.5	\$104 – 158mm / (\$20mm declining to \$13mm)	2.1
Net Operator Liability			0		0
• Operator Damage Cap			5.0	\$10mm	5
• Operator Liability to Owner (aggregate)	- Represents amounts of liability / risk Operator willing to absorb - Higher amounts more favorable to Puerto Rico	\$15mm \$50mm \$30mm \$3mm	2.5	\$110mm \$110mm \$40mm	2.5
• Parent Guarantee			2.5		2.5
• Delay Liquidated Damages (aggregate)			2.5		2.5
• Gross Washington Cap					
Back-End Transition Fee	Proponent-estimated cost of labor and expenses incurred during Back-End Transition	\$3mm	2.5	\$6mm	2.5
Total			50%		45.9%

Source: Qualified Respondent Definitive Proposals and subsequent clarification letters.

