



FERRY SYSTEM FOR METRO AND ISLAND SERVICES

April 20, 2017

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MARITIME TRANSPORTATION AUTHORITY (MTA)

1

Public corporation under DTOP
governed by a Board of Directors

2

Operates transportation between SJ,
Cataño, Fajardo, Vieques & Culebra

3

Key economic driver for Vieques and
Culebra

4

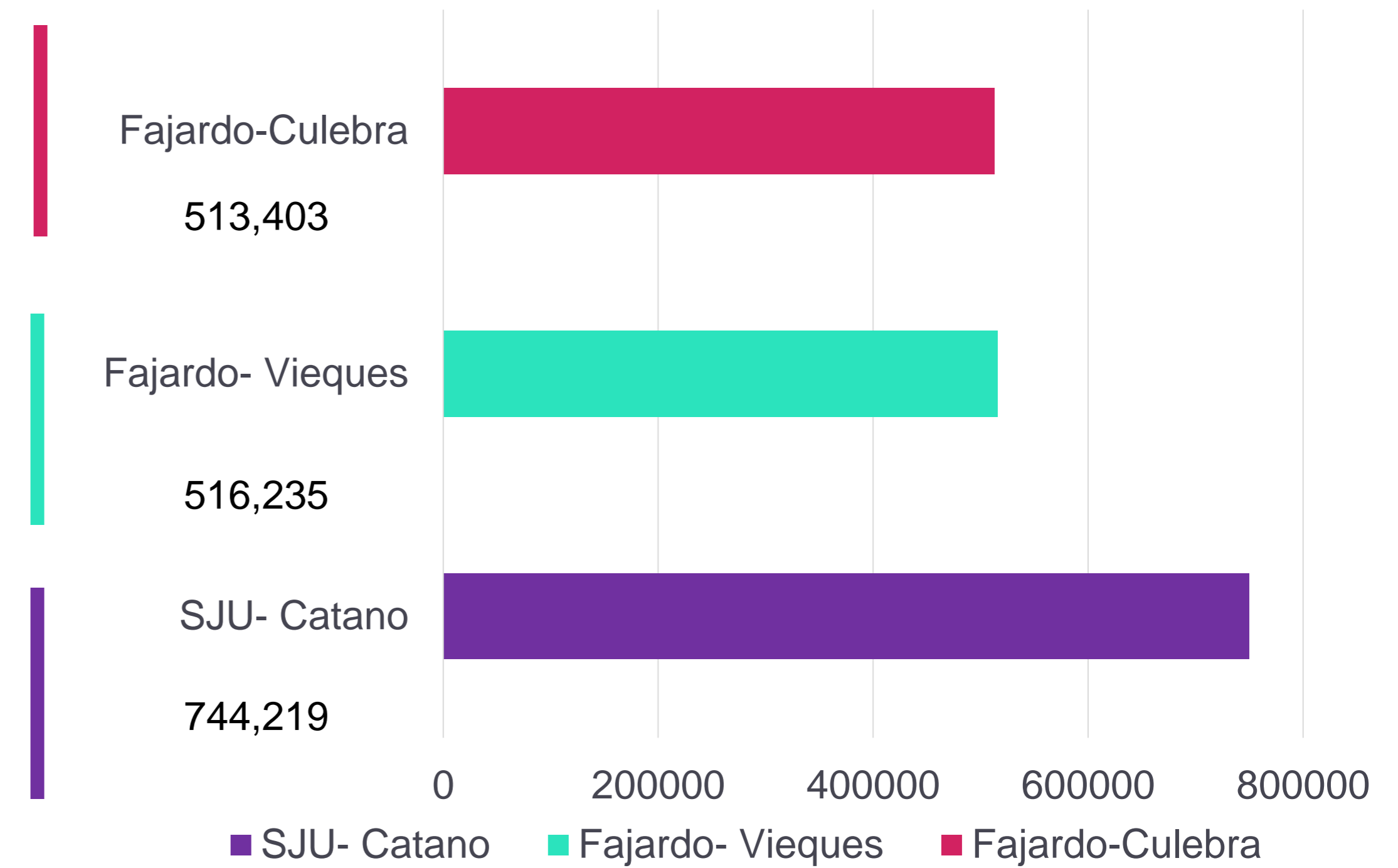
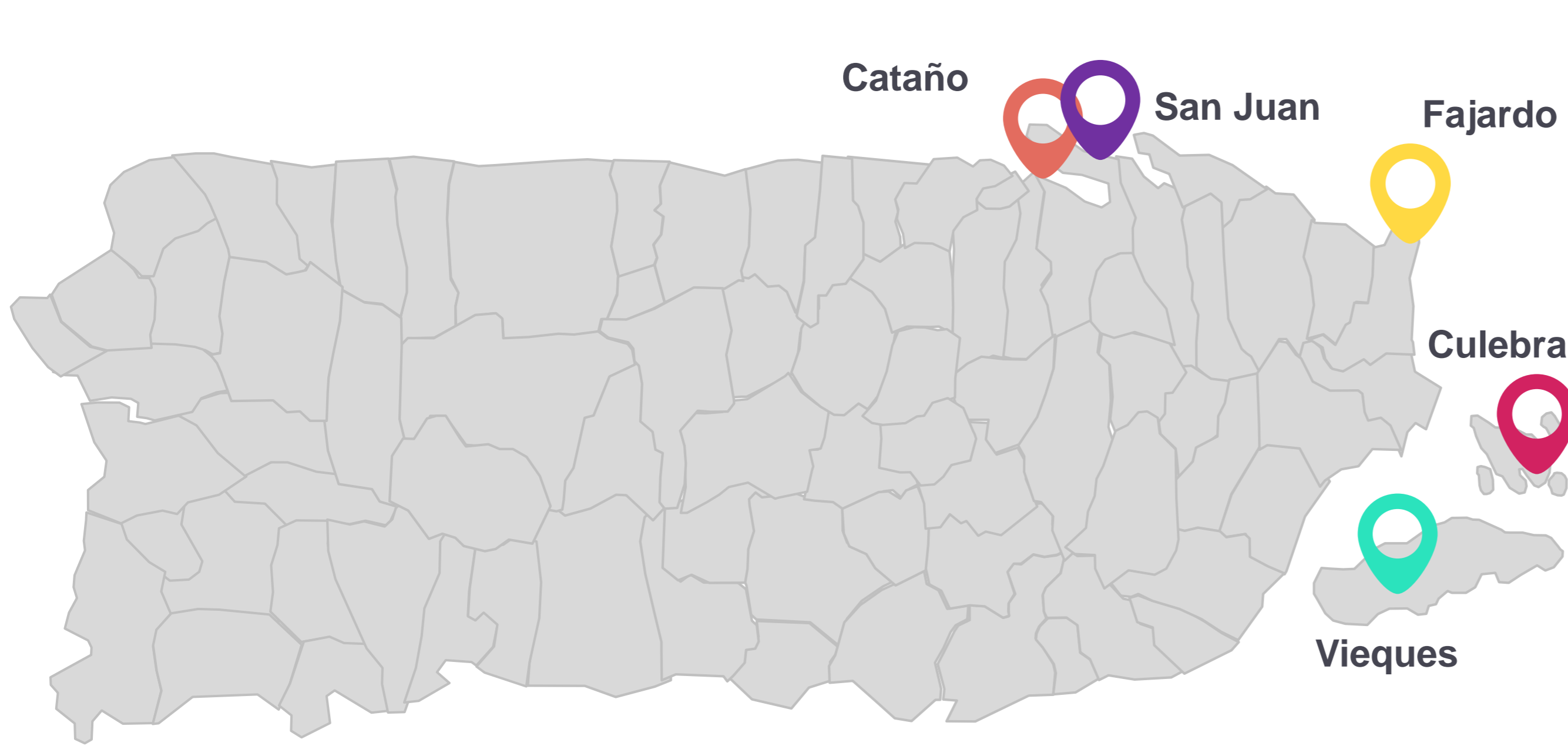
Receives Federal Funding for
maintenance of vessel fleet

5

Includes 5 terminals: SJU, Cataño,
Fajardo, Vieques and Culebra

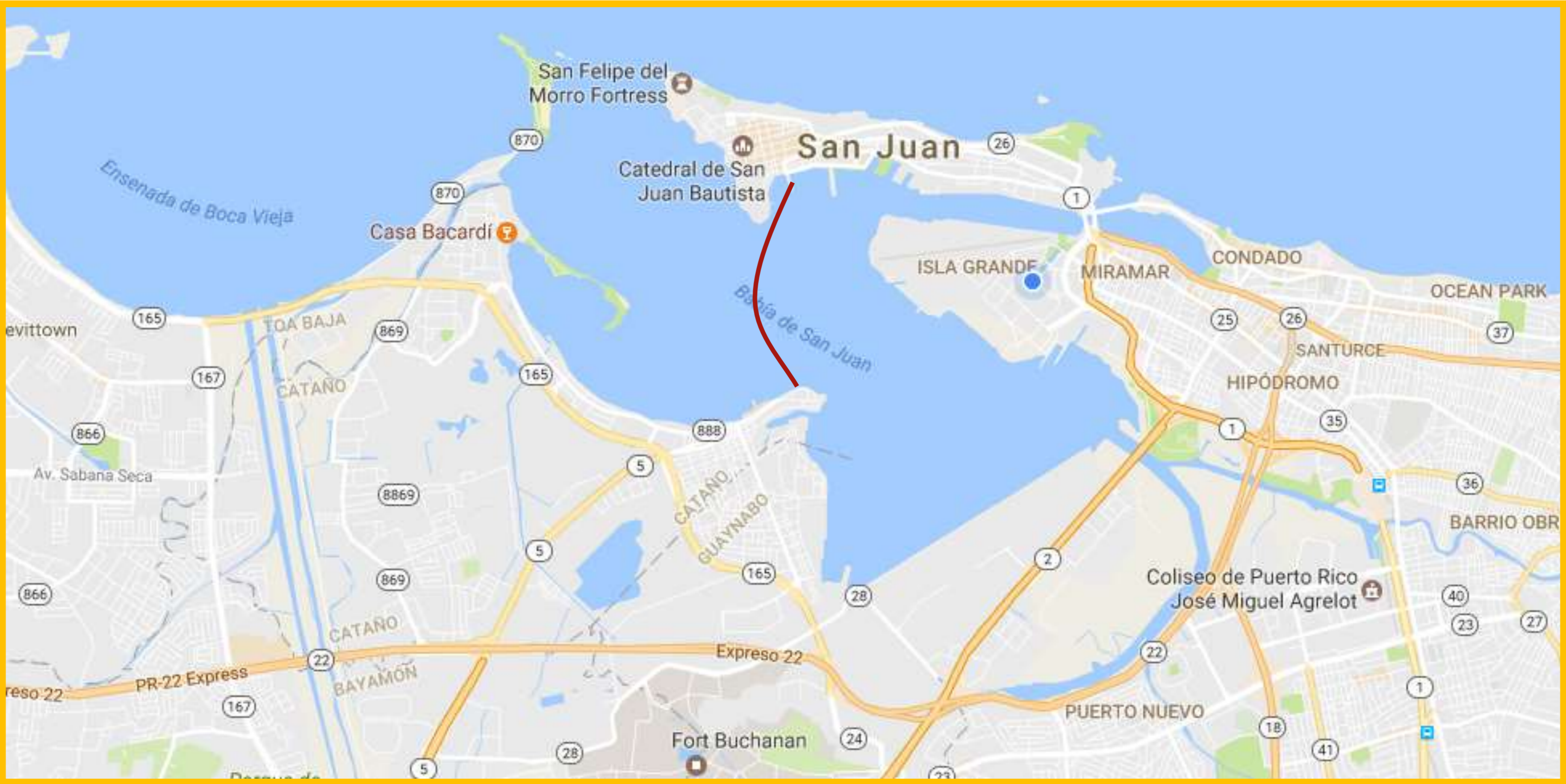


MTA AVERAGE ANNUAL RIDERSHIP



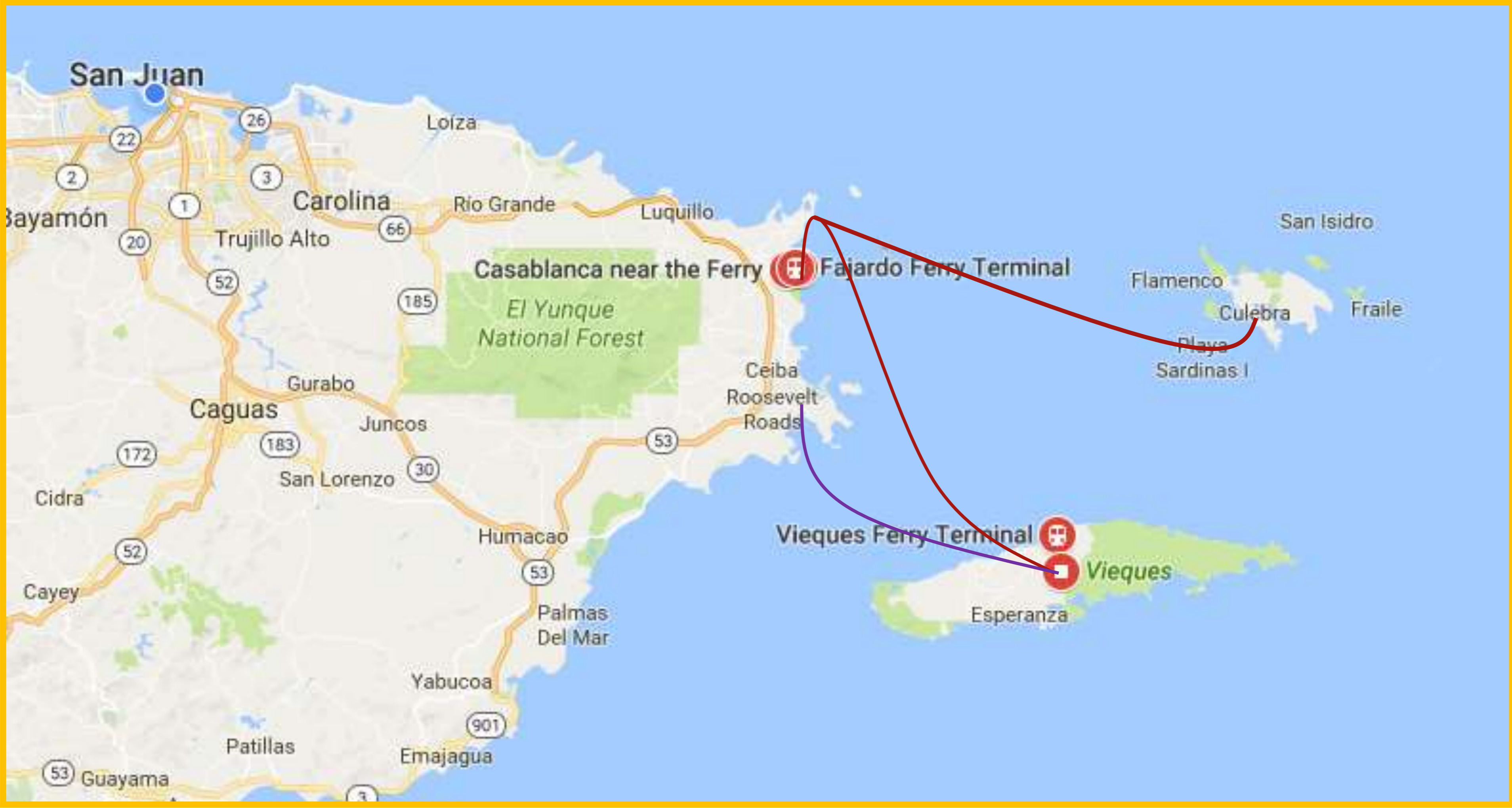
The MTA operates three scheduled ferry services with sixteen vessels in 5 terminals, running 7 days per week.

DESCRIPTION OF ISLAND SERVICE



Existing Routes

DESCRIPTION OF ISLAND SERVICE



■ Existing Routes

■ New Route

MTA CURRENT SITUATION



- High Operational Costs
- Deferred Maintenance/Capex
- Outdated Ticketing/Marketing System
- Poor Customer Service & Reliability
- Lack of Vessel Maintenance



PRECEDENTS



Planning of Tampa Bay Ferry

6 Stops with connecting bus/ trolley routes

Intercoastal Dunedin- St. Petersburg Beach

Est. Capital Cost: \$45 M

Service between Tampa, St. Pete and Schultz Ferry Park

Planning of Hillsborough county ferry system

Hms Ferries, Inc. and Akerman Senterfitt are working with the county, in a P3 agreement.

Up to 600 daily riders have been estimated, based on ridership estimates.

Feasibility studies show potential to provide commuter trips at costs comparable than express bus service.

RECENT PROCUREMENT EVENTS

November
2015

A Desirability Study favored entering into a P3 for the Operations and Maintenance of the Metro and Island Services.

February
2016

The P3 Authority issued a Request for Qualifications and Proposals (RFQP) for a 10-year O&M Contract of the Metro and Island Services.

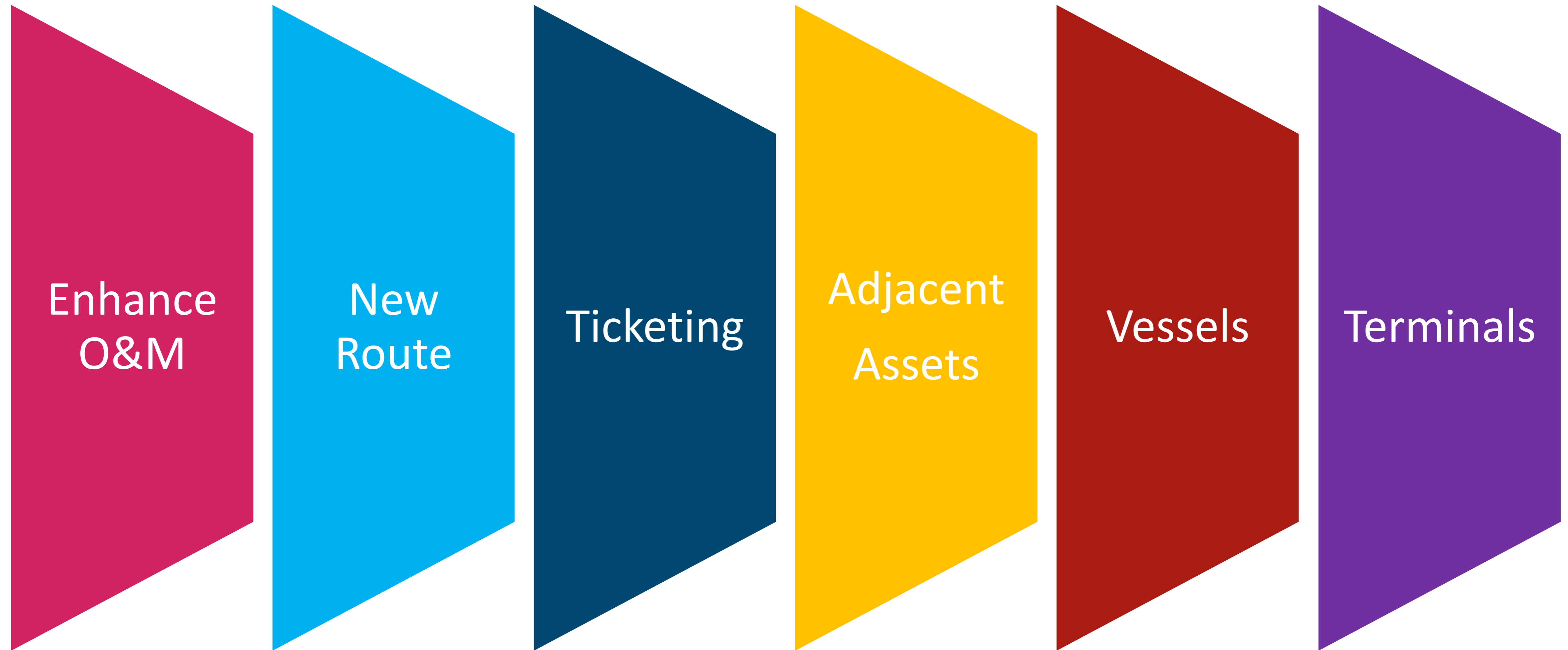
November
2016

Process generated only one proposal was received from the RFQP process.

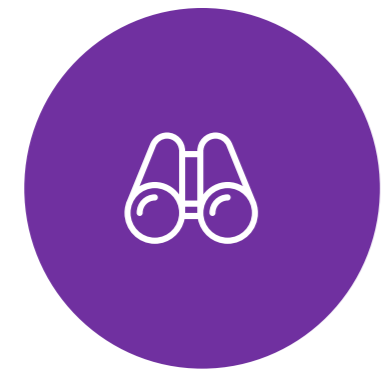
Feb/March
2017

P3 Authority interested in re-formulating the project.

MAIN ELEMENTS IN O&M CONTRACT

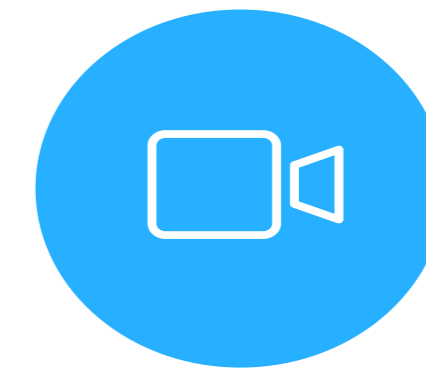


DEVELOPMENT OF NEW ROUTE FROM CEIBA



Ceiba Route Development Plan

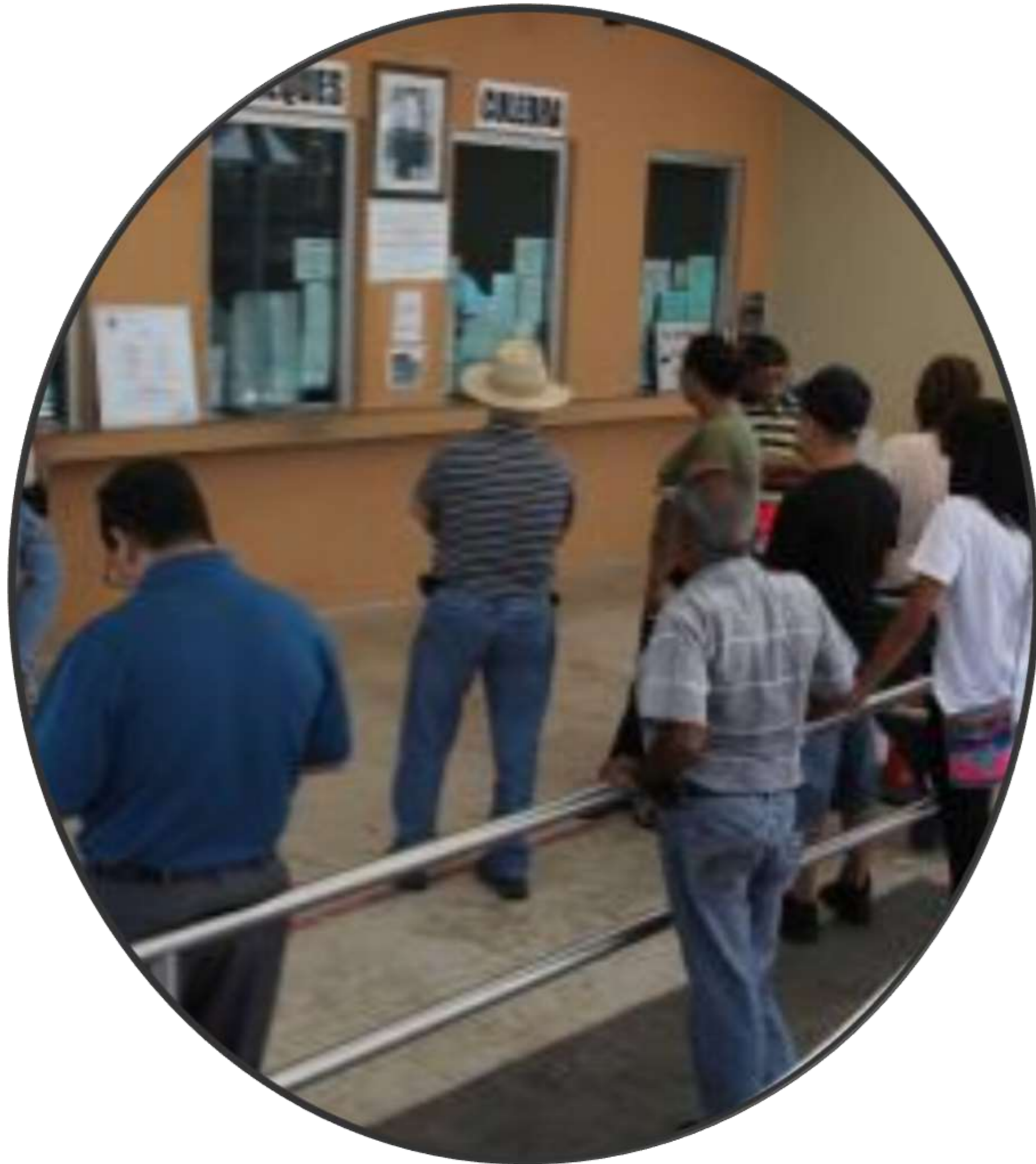
- Project possibly includes rights to develop the Ceiba-Vieques and Ceiba-Culebra routes.



Roosevelt Roads Port

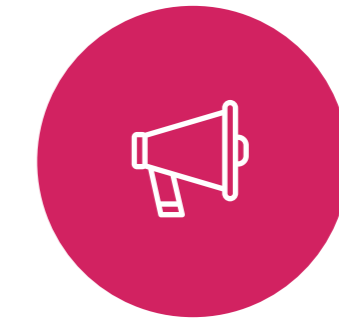
- It is understood that the Old Roosevelt Roads Base Port in Ceiba is better equipped for ferry operations and maintenance. MTA has estimated potential savings if operations were to move to Roosevelt Roads Port.

TICKETING



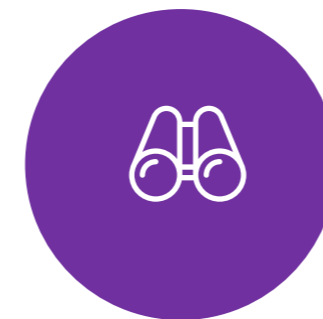
COSTUMER SERVICE

Significantly enhance the ticketing system costumer service including online ticket sales.



TRAINING

New system subject to handback and training for public employees responsible for oversight of operations.



TECHNOLOGY

Ensure robust technology platform.



SECURITY LEVELS

Latest technology is suggested as a full revamping program.

ADJACENT ASSETS

Parking

Nearby sites could be developed into complementary parking.

Maintenance Base

Allows proponents to offer maintenance to any fleet or vessel including private yacht

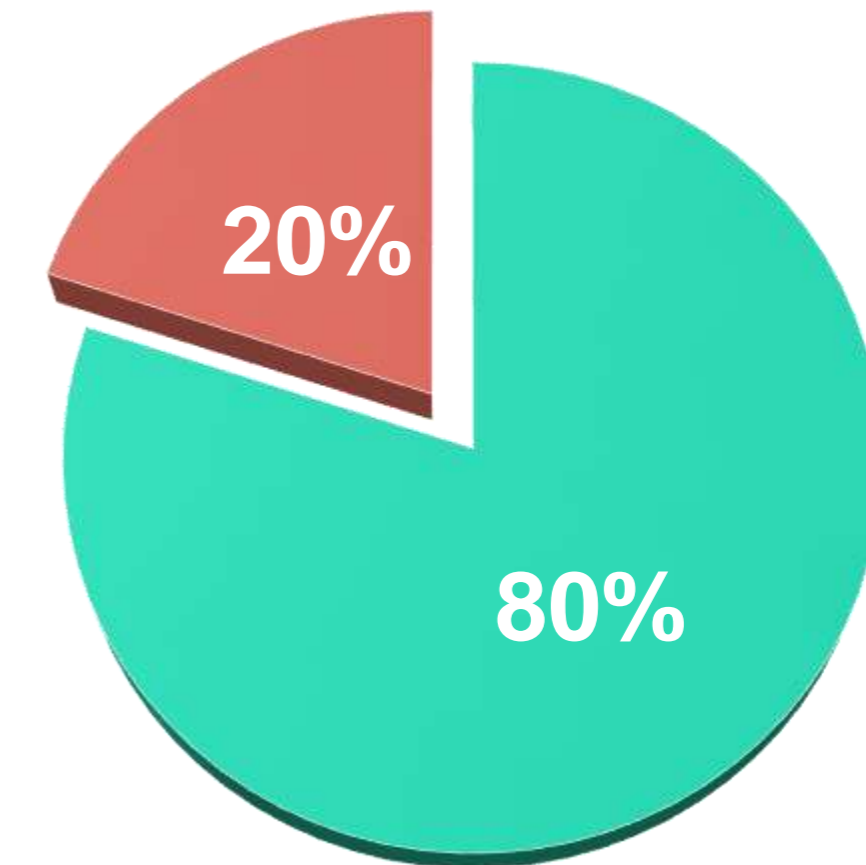
Advertisement

Incorporates the commercial development and control of port terminals advertisement including transferring contract.

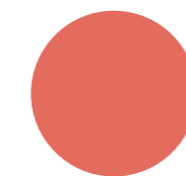


VESSELS

Project requires proponents to inherit all existing vessels and provide preventive maintenance while major life-cycle improvements are to be responsibility of Government. Federal subsidiary may contribute to vessel costs.



80% Federal funding for purchase, repair and maintenance of vessels



20% Private





TERMINALS

Existing

Capital investment, operate, maintain and finance existing facilities in Cataño, San Juan, Fajardo, Vieques and Culebra

New Terminals

Design, build, operate, maintain and finance new facility in Ceiba

Concessions

Restaurants, shops and support at all terminals, including advertisement.

What do we need?



OPERATE

Optimize ticketing,
schedule trips and
operate vessels.



MAINTAIN

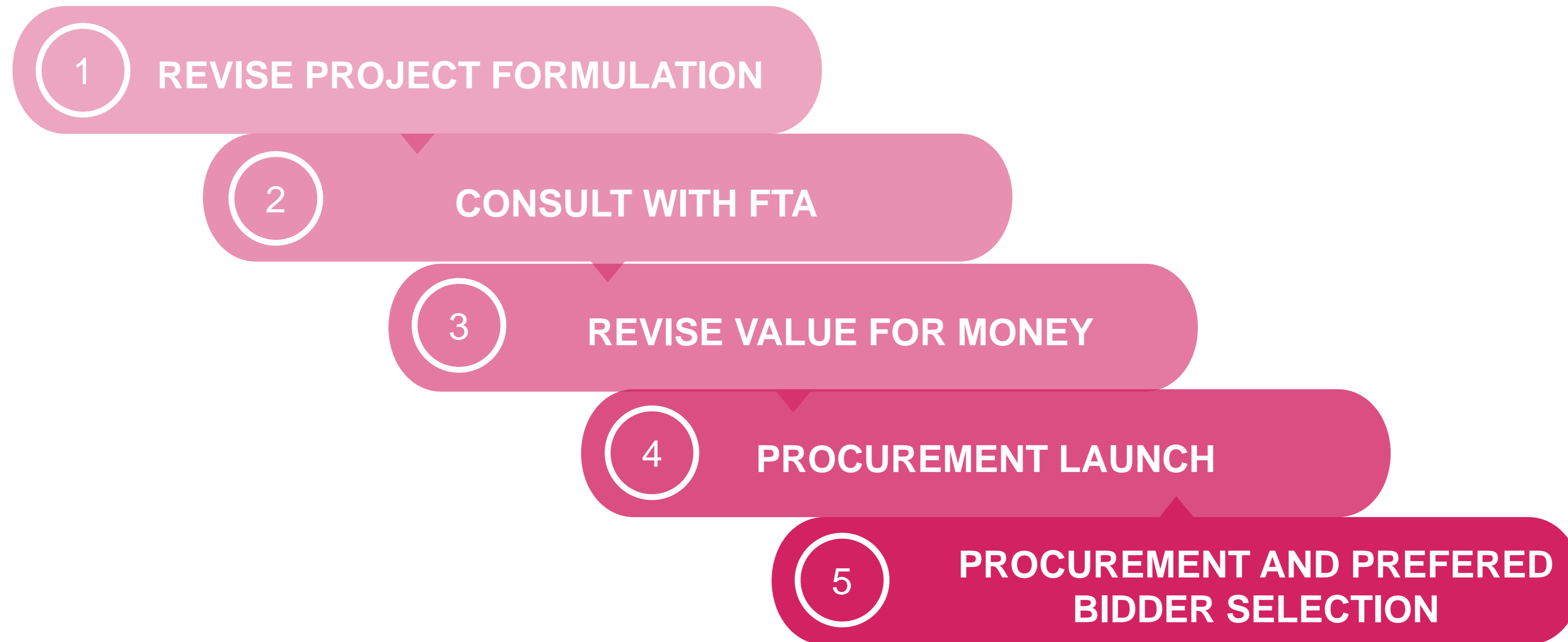
Existing terminals,
new capital
improvements, and
vessels.



FINANCE

Private capital,
private financing
available.

Next Steps



Thank You

For more information, please contact the Public Private Partnerships Authority

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